

# Research Methods in Psychology

## Internal & External Validity



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## What We Will Cover in This Section

- Overview
- Internal Validity.
- External Validity.
- Key Learning Points.



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## Validity Revisited

- In the context of measuring variables, validity implies that you are measuring what you say you are measuring.
- In the context of research methods, validity focuses on the extent that you can make appropriate inferences or conclusions based on the research design and implementation.

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## Internal Validity



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## Internal Validity

- Traditionally refers to *The accuracy of the research in concluding a relationship between the independent and dependent variables.*
  - Applied to experimental research.
    - Can I unambiguously conclude that the independent variable caused a change in the dependent variable.
  - Can apply to correlational, survey, and naturalistic research.

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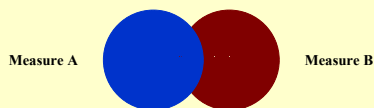
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## Correlational Design



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## Survey Research

- Are there flaws in the data collection process that might make the results suspect?
  - Poor questions.
  - Poor coding.
  - Etc.

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## Naturalistic Research

- How is data captured?
- How was content analysis done?
- Is there a potential for reactivity?

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## Experimental Design

| Independent Variable | Dependent Variable      |
|----------------------|-------------------------|
| Group A              | Common outcome measure. |
| Group B              |                         |

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## Confounding

Any variable other than the independent variable that could reasonably have caused changes in the dependent variable.

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## Confounding Variable: Example

Confounded by time of day.

| Independent Variable             | Dependent Variable         |
|----------------------------------|----------------------------|
| Given orange juice at 9:00 AM    | Alertness two hours later. |
| Given distilled water at 1:00 PM |                            |

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## Natural Confounding

*The typical association of one variable with another.*

- Race
- Gender
- Ethnicity
- Profession

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## Treatment Confounding

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*The independent variable is associated with some other variable for ONE condition.*

- Female experimenter in one condition and male in another.
- Cool Pepsi vs. warm Coke.
- Group A at 10:00, Group B at 12:00.

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## Measurement Confounding

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*The measure assesses more than one construct (construct validity).*

- Depression is usually associated with anxiety, so any measures of depression will also assess anxiety.
- Leadership vs. assertiveness
- Verbal intelligence vs. Vocabulary

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## Confounding Based on Subject Selection

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## Key Assumption

In experimental research there is **RANDOM SELECTION** from the population and **RANDOM ASSIGNMENT** to treatment conditions.

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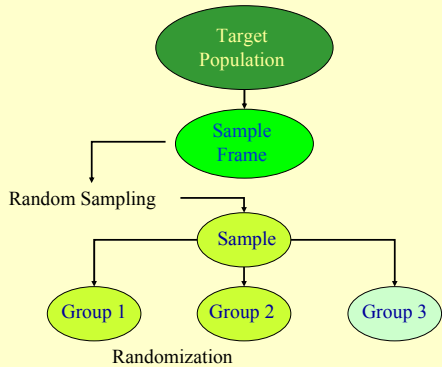
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## Selection Bias

1. When participants are not randomly selected from the population, this limits generalizability (**External Validity**).
2. When participants in one condition differ in some way from those in another condition you have confounding (**Internal Validity**).
  - Non-random assignment
  - Pre-existing groups.
  - Differential mortality.

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## Measurement Reactivity

1. Evaluation apprehension.
  - Avoid feedback.
2. Novelty effects.
  - Give participants time to adjust.
3. Response bias.
  - Social desirability.
  - Negative or positive response bias.

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## Demand Characteristics

- *Cues in the research setting that allow the participant to form their own opinions about the research hypothesis.*
  - The Good participant.
  - The Negative participant.
  - The Apathetic participant.

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## Controlling for Demand Characteristics

1. Cue reduction.
2. Motivation.
  - Reduce evaluation apprehension.
3. Separate the dependent variable from the study (unobtrusive).

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## Experimenter Influences

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1. Biased observation.
2. Influencing participants' responses.

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## Reducing Experimenter Effects

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1. Rehearsal.
2. Monitoring.
3. Minimize experimenter influence.
4. Use double blind.
5. Minimize data snooping.

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## External Validity

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## External Validity

The extent to which research results can apply to a wide range of situations.

KEY IDEA: **Similarity to the real world environment enhances external validity.**

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## Structural Component

- How has the study been carried out?
  - Method
  - Setting
  - Procedures
  - Sample

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## Functional Component

- Do the psychological processes in the study operate in the same way in the real world?
  - Paper people research.
  - Simulated people evaluations.

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## Conceptual Component

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- The degree to which the problems being studied match those in the real world.

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## Research Procedure

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- Artificiality.
- Operational definitions.
- Levels of the independent variable.

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## Assessing External Validity

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- This is judgmental based on an assessment of all of the factors.
  - Are field and laboratory results similar.
  - Are field conclusions similar to laboratory conclusions.
  - Does a phenomenon exist in both the laboratory and the field.

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Key Learning Point

Internal validity is a prerequisite for external validity.

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**The End**

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